## General Business

<table>
<thead>
<tr>
<th>BERKSHIRE COMMUNITY COLLEGE</th>
<th>WESTERN NEW ENGLAND UNIVERSITY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Business Administration</strong></td>
<td><strong>General Business</strong></td>
</tr>
<tr>
<td><strong>GRADUATION REQUIREMENTS</strong></td>
<td><strong>EQUIVALENT COURSES</strong></td>
</tr>
</tbody>
</table>

### Semester 1

<table>
<thead>
<tr>
<th>Berkshire Course</th>
<th>Equivalent Courses</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 107 Fundamentals of Business</td>
<td>BUS 101 First Year Business Seminar</td>
</tr>
<tr>
<td>BUS 111 Principles of Accounting I</td>
<td>General Elective</td>
</tr>
<tr>
<td>CIS 102 Fundamental Computer Literacy</td>
<td>BIS 102 Problem Solving with Business Tools</td>
</tr>
<tr>
<td>ENG 101 Composition 1 (or) ENG 103 Honors Composition 1 (must receive a B- or better) [recommended]</td>
<td>ENGL 132 English Composition I</td>
</tr>
<tr>
<td>MAT 121 Pre-Calculus or higher</td>
<td>General Elective</td>
</tr>
<tr>
<td>MAT 145 Applied Calculus [recommended]</td>
<td>MATH 123 Calc I for Mgmt, Life, and Social Sciences</td>
</tr>
</tbody>
</table>

### Semester 2

<table>
<thead>
<tr>
<th>Berkshire Course</th>
<th>Equivalent Courses</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 112 Principles of Accounting II</td>
<td>AC 201 Financial Reporting</td>
</tr>
<tr>
<td>BUS Elective: BUS 208 Principles of Marketing [recommended]</td>
<td>MK 200 Principles of Marketing</td>
</tr>
<tr>
<td>COM Course: COM 107 Intro to Oral Comm [recommended]</td>
<td>COMM 100 Principles of Communication</td>
</tr>
<tr>
<td>ENG 102 Composition 2 (or) ENG 104 Honors Composition 2 (must receive a B- or better) [recommended]</td>
<td>ENGL 133 English Composition II</td>
</tr>
<tr>
<td>MAT Course: MAT 123 Elementary Statistics [recommended]</td>
<td>QR 112 Quantitative Reasoning</td>
</tr>
</tbody>
</table>

### Semester 3

<table>
<thead>
<tr>
<th>Berkshire Course</th>
<th>Equivalent Courses</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 220 Managerial Accounting</td>
<td>AC 202 Managerial Accounting</td>
</tr>
<tr>
<td>BUS Elective: BUS 260 Business Ethics [recommended]</td>
<td>PH 211 Business Ethics</td>
</tr>
<tr>
<td>ECO 212 Principles of Macroeconomics</td>
<td>EC 112 Principles of Macroeconomics</td>
</tr>
<tr>
<td>Humanities and Fine Arts Elective</td>
<td>General Elective</td>
</tr>
<tr>
<td>Natural or Physical Science Elective</td>
<td>Any 100 Level Lab Science</td>
</tr>
</tbody>
</table>

### Semester 4

<table>
<thead>
<tr>
<th>Berkshire Course</th>
<th>Equivalent Courses</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECO 211 Principles of Microeconomics</td>
<td>EC 111 Principles of Microeconomics</td>
</tr>
<tr>
<td>HIS: History Course (any 100 level History course)</td>
<td>Historical Perspective</td>
</tr>
<tr>
<td>Natural or Physical Science (any 100 level science)</td>
<td>Natural or Lab Science Perspective</td>
</tr>
<tr>
<td>Environmental Studies Elective (1 credit); Free Elective (1 credit)</td>
<td>General Elective</td>
</tr>
<tr>
<td>Humanities and Fine Arts</td>
<td>General Elective</td>
</tr>
</tbody>
</table>

This is not an articulation agreement. This chart should serve as a reference for Berkshire Community College students who eventually plan to transfer to Western New England University. We hope that this will aid you in working towards your academic goals and maximize the transfer credit applied towards a degree at Western New England University. Please reference our University Catalogue for additional information. A maximum of 70 semester hours may be transferred from two-year institutions.

The following Berkshire Community College courses will count as satisfying Western New England University’s general University requirements: PSY 107 Intro. to Psychology or SOC 105 Intro. to Sociology.

* Business courses from a college not accredited by AACSB that are determined to be equivalent to 300-400 level courses at Western New England University will be considered for transfer credit (up to 2 courses).